

The SPARK Regional Incubator Network

What You Need To Grow

Is your innovation-based company in the early stages of product or customer-base development? Are you looking for affordable office space? Business support services? Sophisticated lab facilities? Networking opportunities? Access to talent? Look no further. The SPARK Regional Incubator Network (SRIN) has everything you need to grow your business — and keep it growing.



The Concept

The SPARK Regional Incubator Network is a collaborative effort supported by funding from public and private organizations, local governments and universities. The goal of the Network is to assist early-stage companies as they work to establish and expand their enterprises within Southeast Michigan.

The Locations

The Network currently operates three separate incubator sites:

- **The Business Incubator at SPARK Central** — an array of business facilities, tools and programs located in downtown Ann Arbor
- **SPARK East Business Incubator** — a comprehensive accelerator facility based in Ypsilanti's new Eastside Innovation Campus
- **The Michigan Life Science and Innovation Center** — over 57,000 square feet of premier lab and office space in Plymouth

The Support

Network tenants receive:

- Flexible leases, short- or long-term
- Start-up-friendly rental rates
- Office and/or lab facilities with access to copiers, fax machines, conference rooms, cleaning services, shipping and receiving areas, VOIP telephone system, and T-1 internet connection

The Bigger Picture

SRIN is just one of many resources available to entrepreneurs through the SPARK Business Accelerator. Other services include:

- Entrepreneurial education programs
- Connections to executive and technical talent
- Business networking opportunities
- Expert advice on intellectual property issues, business plan development and financing
- Referrals to qualified service providers
- Management coaching

The Facts

Questions? Log onto www.AnnArborUSA.org/start-ups/spark-incubator for full details and an application form. Or call 734.761.9317.

The Michigan Life Science and Innovation Center

State-of-the-art Laboratories

Start with a group of entrepreneurs and economic development agencies determined to make Michigan a hub for the life sciences. Add a 57,000+ square foot facility complete with state-of-the-art labs, well-appointed offices and conference rooms, a loading dock, ample parking, and every possible business amenity. Recruit tenants that include not only start-ups but business accelerator organizations and life science leaders. Provide plenty of opportunities for networking, mentoring and expertise sharing. The result is the Michigan Life Science and Innovation Center (MLSIC) – southeastern Michigan's newest home for innovation-based business.

The Michigan Life Science and Innovation Center is made possible by a broad-based coalition. Partners in the venture include the Michigan Economic Development Corporation; Wayne County; a private foundation; Ann Arbor SPARK; the New Economy Initiative; and Plymouth Township.

Facilities

Designed specifically for life science research and business development, MLSIC provides crucial infrastructure. Tenant amenities include:

- State-of-the-art laboratory space
- Modern office space
- Kitchen and cafeteria
- Five mid-to-large sized conference rooms
- Video conference access
- Loading dock
- Fitness center
- Cubicle space
- VOIP phone service
- Ample parking
- T-1 internet connection
- access to copiers, fax machines, printer
- Cleaning Services
- Mailing, shipping, receiving services
- Monitored security
- Wireless internet connections
- 24/7 key card access



Entrepreneurial Support

The goal of MLSIC is to catalyze growth by combining state-of-the-art laboratory space and entrepreneurial support in one location. Through daily contact with leaders in the life science industry, start-ups gain the advantage of on-site mentoring and ready access to expertise in finance, business development, marketing, sales, HR, and logistics.

Who is eligible?

You are, if **(1)** your business is an innovation start-up or **(2)** your company's technology is applicable to health care, life sciences, biotechnology, or a related field. In addition, the business must be focused on commercialization and based on an idea or technology that has defensible value (e.g., a patent, trade secrets, copyrights, etc.). For a complete list of criteria, log onto www.AnnArborUSA.org/start-ups/spark-incubator and click on "Incubator FAQs."

Submit an application

Apply online through the Business Accelerator "Business Idea Submission" form at www.AnnArborUSA.org/incubator-application.

Learn more!

If you are interested in learning more about the Michigan Life Science and Innovation Center and the application process, contact:

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SPARK will be the driving force in establishing the Ann Arbor Region as a desired place for business expansion and location...by identifying and meeting the needs of business at every stage, from those that are established to those working to successfully commercialize innovations.

